



Website: <http://dps.dgs.virginia.gov/Forum2011>

## Full Conference Schedule .....

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### Full Conference Schedule (subject to change)

#### Titles and Topics

### Monday, November 14

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|------------------|--|
| 8:00 – 9:15 am   | <b>Opening Session</b><br>Overcommitted, Overwhelmed and Over It: Success Skills for the Blisteringly Busy   |
| 9:30 – 10:30 am  | <b>Concurrent Workshops</b><br>M01 - How to Communicate with Confidence and Clarity<br>M02 - Making Connections Count<br>M03 - Skills for the 21 <sup>st</sup> Century Professional<br>M04 - The Threshold Has Changed<br>M05 - Are You the Wizard of Clause<br>M06 - Procurement Topics and Trends<br>M07 - Emergency Preparedness and Procurement Planning |
| 10:45 – 11:45 am | <b>Concurrent Workshops</b><br>M01 - How to Communicate with Confidence and Clarity<br>M02 - Making Connections Count<br>M05 - Are You the Wizard of Clause<br>M07 - Emergency Preparedness and Procurement Planning<br>M08 - Billing and Collection of eVA Fees - Buyer<br>M09 – VDC: The Right Procurement Connection<br>M10 - The Magic Is in Your Mouth  |
| 11:45 – 1:15 pm  | Lunch and Governor's Supplier Diversity Awards Program   |
| 1:30 – 2:30 pm   | <b>Concurrent Workshops</b><br>M02 - Making Connections Count<br>M11 - Success Strategies for Challenging Comm. Scenarios<br>M12 - 2012 Public Procurement Outlook<br>M13 - Launching the Ship without a Captain   |

M14 - VRS: Retirement Overview and Highlights  
M15 - An Update on All Things eMall/Shop Now  
M16 - Connecting the Numbers: Quantitative Methods

2:45 – 3:45 pm

**Concurrent Workshops**

M11 - Success Strategies for Challenging Comm. Scenarios  
M14 - VRS: Retirement Overview and Highlights  
M17 - State of the Profession  
M18 - Transitioning to Supply Chain Management  
M19 - Your Contracts' Legal Connection  
M20 - Is Your eVA Workflow Working for You  
M21 - Opportunities for Success in eVA – A Locality Choice

4:00 – 5:00 pm

**Concurrent Workshops**

M18 - Transitioning to Supply Chain Management  
M19 - Your Contracts' Legal Connection  
M22 - Keeping Your Balance on the Procurement Tightrope  
M23 - Specifications with a Wide Angle Lens  
M24 - I Heard It through the Grapevine – PIM29  
M25 - eVA Update and User Group  
M26 - The ABCs of Service Contracting

## Tuesday, November 15

8:00 – 9:00 am

**Concurrent Workshops**

T01 - Skills for the 21<sup>st</sup> Century Professional  
T02 - Leadership and the Final Four  
T03 - P-Card Connection 2011  
T04 - Social Networking  
T05 – Web-Based Processing of Construction Payments  
T06 - eVA Goes Mobile and Redefines On-Line  
T07 - Connecting the Dots in the Disposal Process

9:15 – 10:15 am

**Concurrent Workshops**

T02 - Leadership and the Final Four  
T04 - Social Networking  
T08 - Negotiations  
T09 - 2012 Public Procurement Outlook  
T10 - Construction Contractor Panel  
T11 - eVA Update and User Group  
T12 - Fleet Focus 2012

10:30 – 11:30 am

**Concurrent Workshops**

T02 - Leadership and the Final Four  
T04 - Social Networking  
T13 - Billing and Collection of eVA Fees - Vendor  
T14 - Connect Your WORKS Knowledge

T15 - Debarment & Enjoinment Procedures for Construction  
T16 - A Vendor View of Procurement  
T17 - VDC: The Right Procurement Connection

11:30 – 12:30 pm

Lunch

12:30 – 3:15 pm

Expo

3:30 – 4:30 pm

**Concurrent Workshops**

T06 - eVA Goes Mobile and Redefines On-Line  
T18 - Keeping Your Balance on the Procurement Tightrope  
T19 - State of the Profession  
T20 - The Threshold Has Changed  
T21 - Self Bonding for Construction Projects  
T22 - I Heard It through the Grapevine – PIM29  
T23 - The ABCs of Service Contracting

**Wednesday, November 16**

8:30 – 9:30 am

**Concurrent Workshops**

W01 – How Do I Know What to Show  
W02 - Launching the Ship without a Captain  
W03 - Billing and Collection of eVA Fees - Buyer  
W04 - Power Proof Reading Proposals  
W05 - Are Your Actions Speaking Louder than Your Words  
W06 - eVA DEAL or NO DEAL

9:45 – 10:45 am

**Concurrent Workshops**

W04 - Power Proof Reading Proposals  
W07 - Records Management: It's Not Just Paper  
W08 - Connecting the Numbers: Quantitative Methods  
W09 - Take Care Now: Be Cared for Later  
W10 - I Heard It through the Grapevine – PIM29  
W11 - An Update on All Things eMail/Shop Now

11:00 – 12:00 pm

**Concurrent Workshops**

W04 - Power Proof Reading Proposals  
W05 - Are Your Actions Speaking Louder than Your Words  
W06 - eVA DEAL or NO DEAL  
W07 - Records Management: It's Not Just Paper  
W09 - Take Care Now: Be Cared for Later  
W12 - Specifications with a Wide Angle Lens