

2012 FORUM SCHEDULE AT-A-GLANCE

"Go for the Goal"	Classroom 102-103	Classroom 104-105	Classroom 106-107	Classroom 108 - 109	Conference Room AB	Conference Room CD	Ballroom E
<i>Monday, October 29</i>							
Registration 7am-3pm Hampton Roads Convention Center							
Opening Session 8:00 – 9:15 Ballroom A-D "Necessary Roughness, New Rules for the Contact Sport of Life"							
Concurrent Workshops 9:30 – 10:30	M01-Time and Materials Tips	M02-DARTing thru the Season...A VCA Review	M03-Jump into the Driver's Seat	M04-Ready! Set! Performance!!!	M05-That's What I Want to Know	M06-Legal Risk in Procurement	M07-Take a New Look at DMBE
Concurrent Workshops 10:45 – 11:45	M08-Specs – Touchdown or Fumble?	M02-DARTing thru the Season...A VCA Review	M09-What Happens If...?	M10-Pricing Schedule Throwing You a Curveball?	M11-New Rule for the Contact Sport of Negotiating	M06-Legal Risk in Procurement	M12-eVA Game Plan – Making It New Again
11:45 – 1:15 Ballroom Lunch & Governor's Supplier Diversity Awards Program Ballroom A-D							
Concurrent Workshops 1:30 – 2:30	M01-Time and Materials Tips	M13-Sole Source or Proprietary?	M14-Transitioning to Retiree Health Benefits	M15-Cooperative Procurement- The Good , the Bad and the Ugly	M16-Can You Hear Me Now, Coach?	M17-Procurement Law for Rookies...	M18-New VBO Playbook
Concurrent Workshops 2:45 – 3:45	M19-eProcurement for Local Gov't ...A Hole-in-One	M20-Roadmap for the Procurement Rookie	M14-Transitioning to Retiree Health Benefits	M04-Ready! Set! Performance!!!	M16-Can You Hear Me Now, Coach?	M21-The Ultimate Participatory Game	M07-Take a New Look at DMBE
Concurrent Workshops 4:00 – 5:00	M22-Bowling for Numbers	M23-Are You Sure About That?	M24-Don't Get Blindsided - Study the Game Plan	M25-When a Referee is Needed for your Contract	M26- Take It to the Hoop	M27-Score with the P-Card	M28-Minute-to-Win-it, the Championship Bowl
<i>Tuesday, October 30</i>							
Concurrent Workshops 8:00 – 9:00	T01-Running on Alternative Fuel	T02-What is the "Buzz" about VDC	T03-Score with the P-Card	T04-When a Referee is needed for your Contract	T05-A Playbook for Hiring A/E Prof Services	T06-Put Me in Coach! Lateral Leadership...	T07-Score Big with Reverse Auctions
Concurrent Workshops 9:15 – 10:15	T08-Disposal Goals	T09-What Happens If...?	T10-Understanding WORKS...	T11-Happiness Matters...	T12- Meet the Players-A Panel Discussion with A/E Firms	T13--The Ultimate Participatory Game	T14-New VBO Playbook
10:30 – 1:45 Lunch & EXPO – HALL A,B,C							
Concurrent Workshops 2:00 – 3:00	T15-Show Me the Money	T16-Organizing your Game Plan	T17-VITA Update	T11-Happiness Matters...	T18- Striking Out- A/E Errors and Omissions	T19-Mitigating Fraud...	T20- eVA All Stars Speak
Concurrent Workshops 3:15 – 4:15	T15-Show Me the Money	T21- Roadmap for the Procurement Rookie	T17-VITA Update	T22-Blocking Self Sabotage	T23- Hitting a Homerun to Save Money...	T24- Take It to the Hoop	T25-Inside Look at the Vendor's Locker Room
<i>Wednesday, October 31</i>							
Concurrent Workshops 8:30 – 9:30	W01-Organizing your Game Plan	W02-Your Financial Scorecard	W03-Jump into the Driver's Seat	W04-Blocking Self Sabotage	W05- Take It to the Hoop	W06-eVA Time Out...	W07-Score Big with Reverse Auctions
Concurrent Workshops 9:45 – 10:45	W08-Specs- Touchdown or Fumble?	W02-Your Financial Scorecard	W09-Don't get Blindsided - Study the Game Plan	W10-That's Not Fair...or Is It?	W11-Time Flies...A Pilot's Perspective of Time Mgt	W12- Cooperative Procurement- The Good , the Bad and the Ugly	W13-Minute-to-Win-It, the Championship Bowl
Concurrent Workshops 11:00 – 12:00	W14-Bowling for Numbers	W15-Are You Sure About That?	W16-Pricing Schedules Throwing You a Curve Ball?	W10-That's Not Fair...or Is It?	W11-Time Flies...A Pilot's Perspective of Time Mgt	W17-eVA Game Plan-Making It New Again	W18-eVA All Stars Speak