

	Classroom 102-103	Classroom 104-105	Classroom 106-107	Classroom 108 - 109	Conference AB	Conference CD	Ballroom EF	Classroom 203 - 204
Tuesday, November 18								
Concurrent Workshops 8:45 - 9:45	<i>T01-New Wheels Mike Bisogno Gary Johnson</i>	<i>T02-Vested Outsourcing Kate Vitasek</i>	<i>T03-Name that Price Andy Repak</i>	<i>T04-Procurement Excellence: Enabling Growth through Innovation Chris Sawchuk</i>	<i>T05-Virginia State Procurement- New Directions Robert Gleason</i>	<i>T06-Small Business Supplier Diversity- Micro is Big Tracy Jeter</i>	<i>T07The Vendor Experience - A Tour for eVA Buyers Vicki Beasley</i>	<i>T08-The Procurement Journey...a Continuing Saga Erma Baker</i>
General Session 10:00 - 11:15	<i>"Leveraging the Power of Procurement" Panel- Ballroom A-D Moderator: JON HANSEN Panelist: TIM CUMMINS, CHRIS SAWCHUK, RICK GRIMM & KATE VITASEK</i>							
11:15 - 12:30	<i>Lunch - HALL A</i>							
12:00 - 2:30	<i>EXPO - HALL B</i>							
Concurrent Workshops 2:45 - 3:45	<i>T09-Recognizing and Applying Procurement Preferences Kelly Langley Pete Stamps</i>	<i>T10-So What? Focusing on performance your customer cares about David Dise</i>	<i>T11-What's in your file? How FOIA keeps procurement transparent Julie Whitlock</i>	<i>T12-DEB Updates on Statewide Construction Procurement Initiatives/Efforts Ed Gully</i>	<i>T13-The Power of Pcards Kristin Bolden Dave Nakagawa Jamie Spears Maureen Sudbay</i>	<i>T14-The Future of Virginia Cities and Communities Susan Baxter</i>	<i>T15-Managing your Unruly and Divergent Contracts Brian Craig Kim Hatala Suzanne Swinson</i>	<i>T16-Building Bridges: How to Develop Relationships that Work for You Betty Lowther</i>
Concurrent Workshops 4:00 - 5:00	<i>T11-What's in your file? How FOIA keeps procurement transparent Julie Whitlock</i>	<i>T18-CPO Debrief on LPP Panel Jon Hansen</i>	<i>T23-VITA Trivia Greg Searce</i>	<i>T19-Getting it Done: DEB Statewide Contracts Shirley McNutt</i>	<i>T20-APSPM Update Dennis Blackwell Maureen Daniels</i>	<i>T14-The Future of Virginia Cities and Communities Susan Baxter</i>	<i>T21-Advanced Tools for IFB Shane Caudill Frank Denny</i>	<i>T22-Town Hall Conversations & eVA Bryan Chamberlain Jan Giffin</i>
Wednesday, November 19								