The Evolving eMall

Presented by:

Sandy Stanley and Gail Kemper



What's on the agenda?

- Navigating catalogs the efficient way
- Using Saved Searches
- Adding new windows; utilizing your saved searches!
- eForm Overview and Testimonial
- Where are we going?





Let's play eMall BINGO
Have some FUN!





What color is the eVA Logo on the eVA Home screen? Q. 2

What's a requisition's status when all items have been delivered and recorded?





Let's see what is going on in the world of catalogs



Navigating Catalogs

- -Searching for Catalogs by Supplier Name
- Finding Micro Certified Supplier Catalogs





```
KITCHEN SPECIALTIES (1)
                                  Supplier Part #:
                                                                                                     P-Card:
 MULLEN PUBLICATIONS ... (1)
 THE SUPPLY ROOM ... (1)
                                 Your search path: All Categories > PunchOut Catalogs
 Show All ...
                                  ₹ Supplier Punchout Catalog Resources
Language
 English (170)
                                   ▼ BELTWAY SUPPLY INC (1)
                                                                                      ▼ MULLEN PUBLICATIONS INC (1)
                                                                                                                                         ▼ CENMED ENTERPRISES (1)
Manufacturer
                                             Safety, Industrial & Facility
                                                                                                Print Services, Newspaper, Catalog,
                                                                                                                                                   Lab, Scientific, Diagn
 ASSOCIATED ... (1)
                                              Maintenance - 0,S,W
                                                                                                                                                   Supplies
                                                                                                Magazine
 Fisher Scientific (1)
 Hewlett Packard Co (1)
                                   ▼ BIO-RAD LABORATORIES INC (1)
                                                                                      ▼ APPLIED INDUSTRIAL TECHNOLOGIES (1)
                                                                                                                                         ▼ BEST INK STORE INC (1)
 PC Mall Gov (1)
                                              Life Science, Diagnostic - Non-Contract
                                                                                                Bearings, Linear, Power Trans, Rubber,
                                                                                                                                                   Ink, Toner, Fax and C
 S & K Office ... (1)
                                                                                                Fluid
 Show All ...
                                   ▼ READ WRITE & LEARN TECHNOLOGY INC (1)
                                                                                      ▼ B&B PRINTING CO INC (1)
                                                                                                                                         ▼ WYTHEVILLE OFFICE SUPPLY :
Type Name
 evacatalogsearch (169)
                                              Learning, Training and Development
                                                                                                Stationery Products - VCU Only -
                                                                                                                                                   Office Supplies, Tech
                                              Products
                                                                                                PCARD Orders Only
                                                                                                                                                   Ink, Toner
Contract Number
 GMU-441-09 (1)
 UCP-TG-015-10 (1)
                                   ▼ OLD DOMINION ELECTRICAL SUPPLY (1)
                                                                                      ▼ U. S. INK AND TONER, INC (1)
                                                                                                                                         ▼ NEWEGG BUSINESS INC (1)
 UVA1001412 (1)
                                              Electrical Supplies and Equipment
                                                                                                Ink, Toner, Fax, Copier Supplies
                                                                                                                                                   Computer, Printing, 9
                                                                                                                                                   Supplies
 UVA1507501-UMW (1)
 VIB-72872; VIB- ... (1)
                                   ▼ ERGOGENESIS WORKPLACE SOLUTIONS
                                                                                      ▼ LANTEC SYSTEMS INC (1)
                                                                                                                                         ▼ ENCOMPASS SUPPLY (1)
 Show All ...
                                   LLC (1)
                                                                                                Ink, Toner, Fax, Copier Supplies
                                                                                                                                                   Electrical Supply - S,
Contract Type
                                              Ergonomic Office Chairs, Task Seating
 1-Mandatory Source (6)
                                              and Stools
 2-Mandatory Contract (2)
 5-Optional (27)
                                   ▼ STAPLES CONTRACT AND COMMERCIAL INC (1)
                                                                                      ▼ PURER AIR (1)
                                                                                                                                         ▼ GT TONER (1)
 77-Agency Contract (4)
                                              Staples Contract and Commercial Inc
                                                                                                Air Purifiers and Replacement Filters
                                                                                                                                                   Ink, Toner, Fax, Copie
 99 (131)
                                                                                                                                                   Supplies
Micro Business
 False (93)
                                   ▼ COMPLETE PRODUCTS (1)
                                                                                      ▼ CELLULAR ACCESSORIES FOR LESS (1)
                                                                                                                                         ▼ ULTRA LASER IMAGING SUPP
 True (31)
                                                                                                Cellular Phone Accessories
                                              Office Supplies, Technology, Furniture,
                                                                                                                                                   Ink, Toner, Fax, Copie
Minority Owned Business
                                              Ink, Toner
 False (146)
 True (24)
                                   ▼ VIRGINIA CORRECTIONAL ENTERPRISES (1)
                                                                                      ▼ B3 ENTERPRISES LLC (1)
                                                                                                                                         ▼ FASTENAL COMPANY (1)
Recycled/Green Product
                                              Business Card
                                                                                                Industrial Supplies, MRO Supplies,
                                                                                                                                                   Fasteners, Constructi
 False (161)
                                                                                                Tools - S,M
                                                                                                                                                   Supplies
True (9)
                                   ▼ BEST BUY GOV LLC (1)
                                                                                      ▼ VISION BUSINESS PRODUCTS (1)
                                                                                                                                         ▼ HAYNSWORTHS INC - OFFICE
Service Areas
                                                                                                                                         BUSINESS (1)
 ALL (109)
                                              Electronics, Computers, Appliances,
                                                                                                Data Storage, Imaging Supplies, Office
 Zone 100 (1)
                                              Cell Phones
                                                                                                Supplies
                                                                                                                                                   Office Supplies, Tech
Small Business
 False (96)
                                   ▼ SIGMA-ALDRICH INC (2)
                                                                                      ▼ A S A P BUSINESS SYSTEMS INC (1)
                                                                                                                                         ▼ PCMG INC (1)
 True (74)
                                              Biochemical, Organic Chemical
                                                                                                A. S. A. P. Business Systems Inc -
                                                                                                                                                   Systems, Hardware, 9
                                              Products - For VCU
                                                                                                 Punchout
                                                                                                                                                   Electronics
Woman Owned Business
                                              Biochemical, Organic Chemical
 False (147)
                                              Products - For W&M
True (23)
Favorites
                                   ▼ WATERS TECHNOLOGIES CORPORATION (1)
                                                                                      ▼ COUNCELL COMPUTER PRODUCTS INC (1)
                                                                                                                                         ▼ COLONIAL SCIENTIFIC INC (3)
 - Recent Choices - ▼
                                              Chromatography Columns, Sample
                                                                                                Office Supplies, Technology, Furniture
                                                                                                                                                   Microscopes and Acce
                                              Preparation
                                                                                                 - 0, S, M
                                                                                                                                                   Lab, Scientific, Diagn
                                                                                                                                                   Supplies - S
```

New Vehicle Punchout Catalog

- New and Improved Look!
- Shipping can now be deleted
- Updated Quick Steps for Vehicle Ordering Guide





CARS & SUV5 > POLICE VEHICLES > VANS > TRUCKS >









NEW PRODUCTS











Nissan

CARS & SUV5 >

POLICE VEHICLES >

TRUCKS ~



COMPACT PICK-UP TRUCKS

1/2 TON PICK-UP TRUCKS

Gasoline

3/4 TON PICK-UP TRUCKS

1 TON PICK-UP TRUCKS

CNG Bi-Fuel

CNG Bi-Fuel

Gasoline

Diesel

Gasoline or Diesel

COMPARE PRODUCTS

You have no items to compare.

RECENTLY VIEWED PRODUCTS



2016 4X4, REG CAB, LONG BED, FORD F250 3/4 TON PICKUP, CNG BI-FUEL



2017 FORD EXPEDITION EL



\$31,426.99

2016 4X2, REG CAB, LONG BED, FORD F2...



\$34,470.60

2016 4X4, REG CAB, LONG BED, FORD F2...



\$33,624.67

2016 4X2, EXTENDED CAB, SHO BED, F...





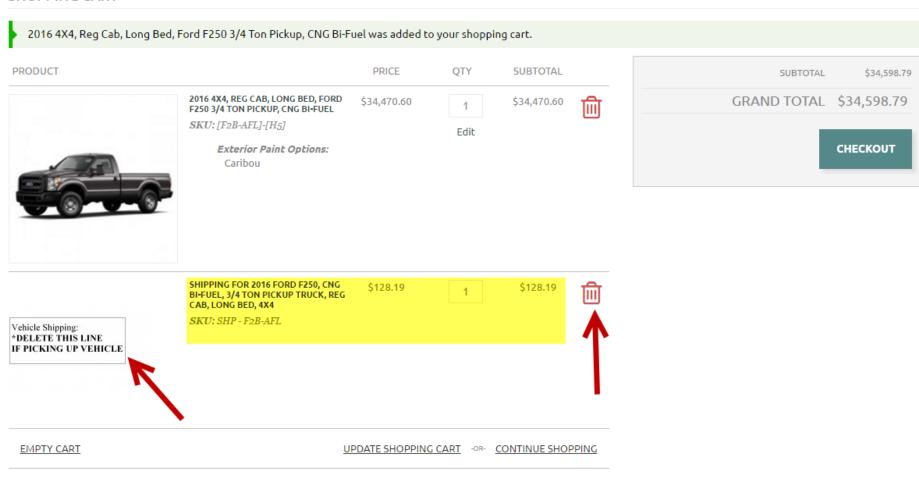


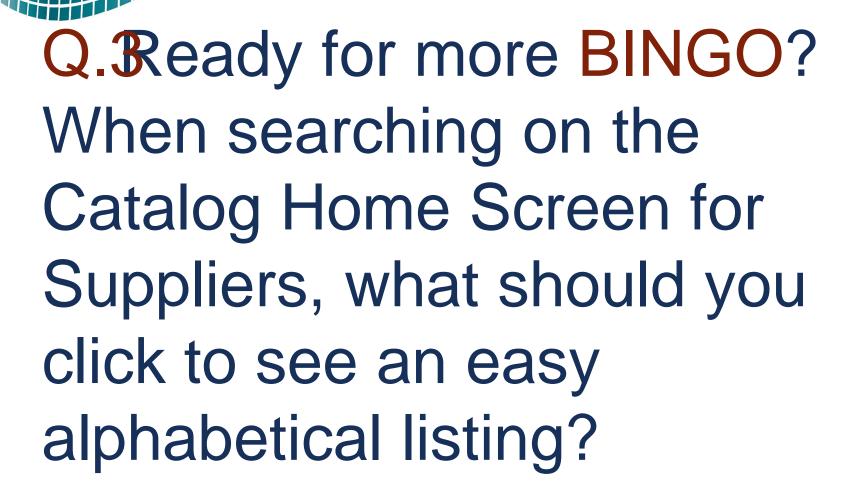


CARS & SUVS > POLICE VEHICLES > VANS > TRUCKS >













What can now be deleted from the New Vehicle Punchout Catalog?





Let's see what functionality Gail can share that might help you work more efficiently.





Where to start?

Of course...with More BINGO!





Q.5

What year was eVA implemented?

Q.6

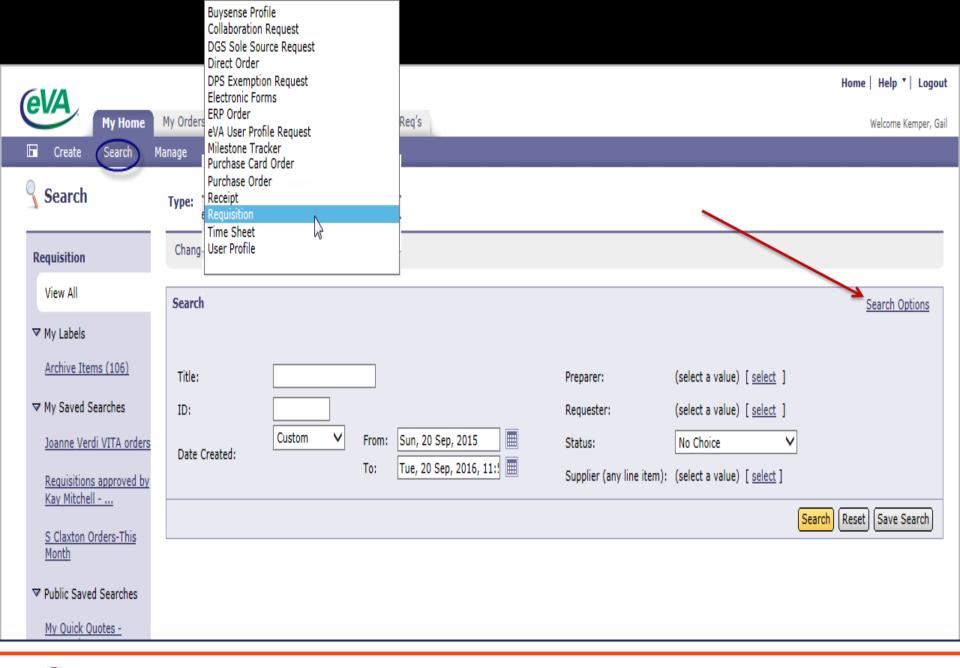
You're out of the office. What's your alternative for approving requisitions?



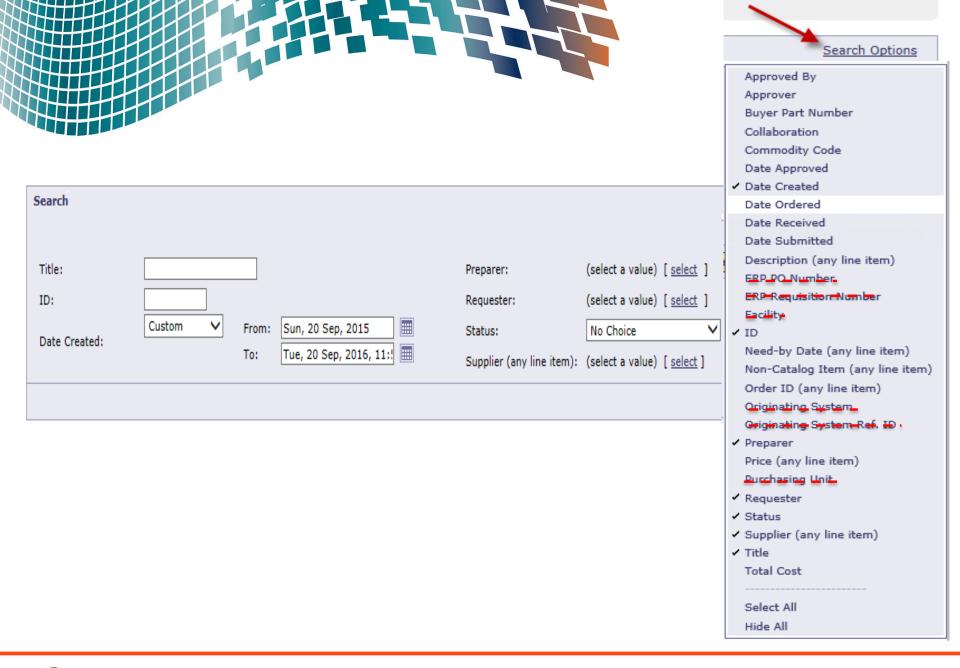


OK... enough of this game already. Let's get down to business inside the eMall











Type: Requisition Change the Mhy might you type search Nhy might you type search Requisition Save a similar type 8 save Search Options Thu, 30 Jun, 2016 To: Supplier (any line item): (select a value) [select] Reset Save Search Search Search Results Found 9 items Title Type ID Date Created ↓ Total Status PR7112456 SRC-DPS (Periscope Holdings) cc:609 Wed, 29 Jun, 2016 \$28,820.00000 USD PR7097463 SRC-DPS (Virginia Artesian Bottling Company) Bottled Water cc:622 Ordered Thu, 16 Jun, 2016 \$572,00000 USD PR7095088 SRC-DPS (GUERNSEY) cc:608, Classification Folders Ordered Wed, 15 Jun, 2016 \$135.00000 USD SRC-DPS (SHI INTERNATIONAL CORP) Symantec Ghost & MS Office PR7055086 Ordered Wed, 18 May, 2016 \$4,493.85000 USD Products, cc:600 PR7051433 SRC-DPS (VCE) Forum Bags 2016, cc:620 Ordered Tue, 17 May, 2016 \$5,031.25000 USD PR7030674 SRC-DPS (SHI INTERNATIONAL CORP) Adobe Acobat DC cc:622 Ordered Wed. 4 May. 2016 \$265,00000 USD

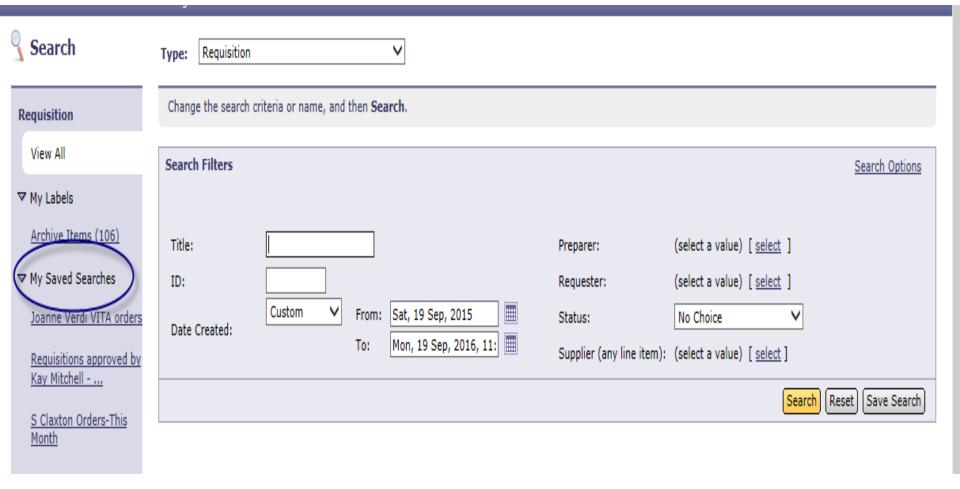


Once you run your search – SAVE it for easy future access





Once your search is saved – the possibilities are endless!







Pick and choose your criteria Approved By

Approver

Buyer Part Number

Collaboration

Commodity Code

Date Approved

✓ Date Created

Date Ordered

Date Received

Date Submitted

Description (any line item)

ERP PO Number

ERP Requisition Number

Facility

ID

Need-by Date (any line item)

Non-Catalog Item (any line item)

Order ID (any line item)

Originating System

Originating System Ref. ID

Preparer

Price (any line item)

Purchasing Unit

Requester

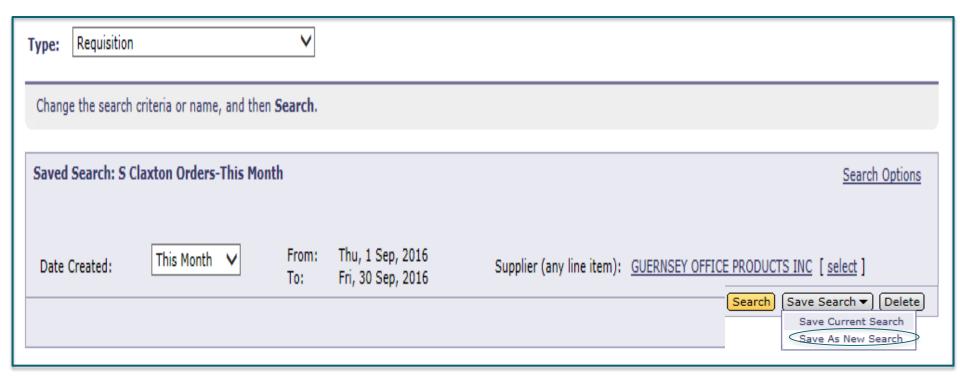
Status

Supplier (any line item)

Title

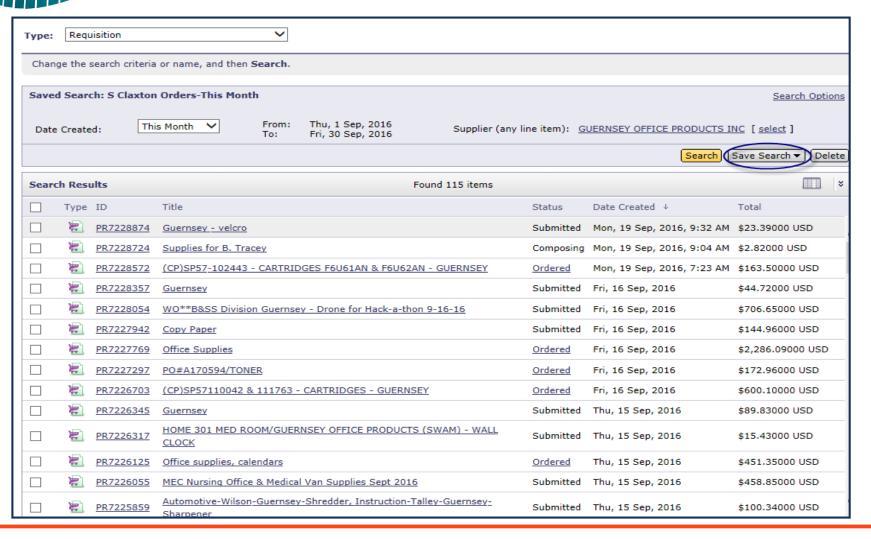
Total Cost

When satisfied with chosen criteria, save as a new search!





The next time you access the eMall to SEARCH, your saved search will bring back quick results.

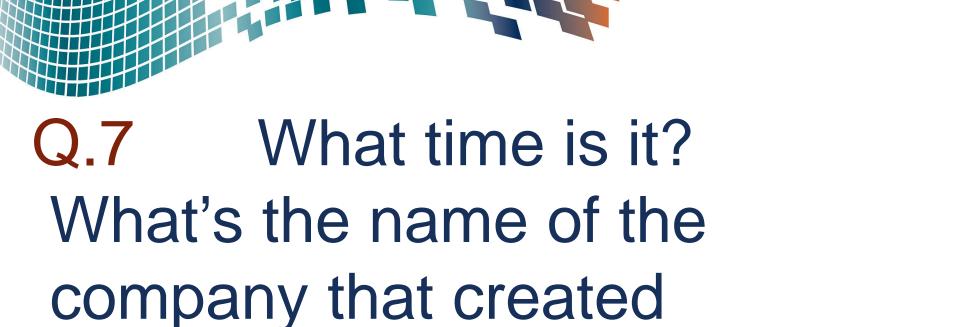






Speaking of efficiencies... Let's talk about *inefficiencies*...





electronic ordering and what

we refer to in eVA as the eMall?





Q.8

What's a quick way inside the eMall to add efficiency to your purchasing responsibilities?





Hottest eMall Offering

"THE QUICK NEEDS REQUEST"



eForm Benefits

- > Easy to complete; can be one screen navigation
- > Fewer standard eMall fields
- ➤ Link directly to eForm from agency Intranet
- Provides electronic approvals
- Procurement personnel can easily flip approved eForm to a requisition
- Basic end user can be setup with a Simplified eMall Home screen/Dashboard!





DOC Quick Request

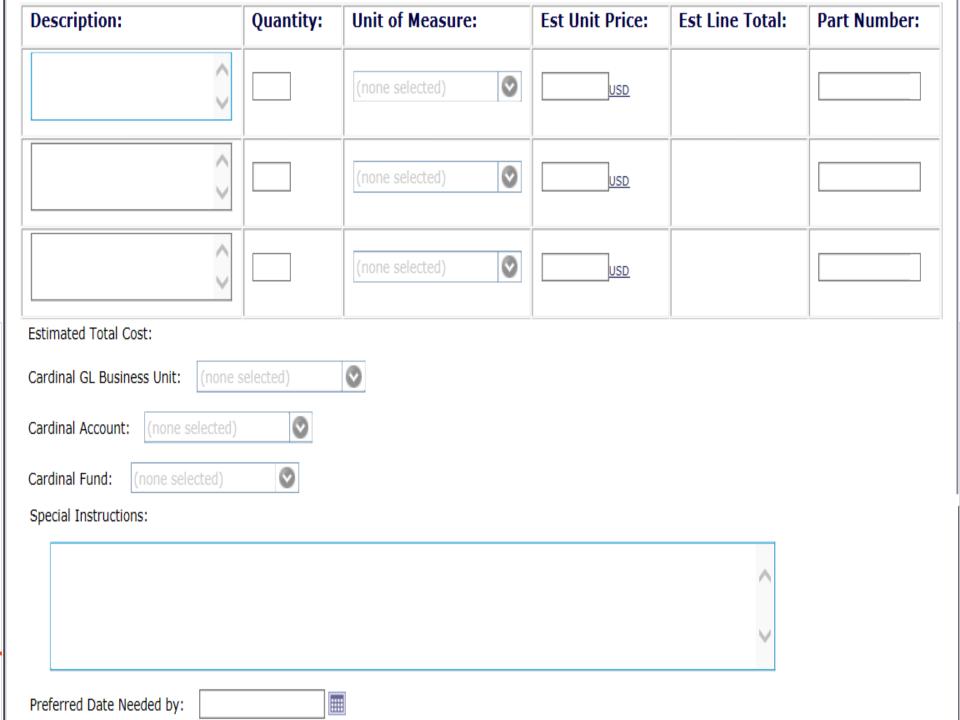
Most Quick Requests can be processed with minimal information. Complete below fields according to agency's business needs. In addition to Item Description, Qty, and Unit of Measure, the Estimated Total Cost(s) should be provided, if available. Date Submitted: Title: * Preparer: On Behalf Of: * eForm: DOC Quick Request Type of Purchase Requested: (no value) → Division/Unit: (no value) → Ship To: (no value) → Suggested Vendor(s) Information (Name, Address, Phone, and Contact Name): Description, Quantity, U/M and Estimated Unit Price is required. Electronically attach all quotes: Description: Quantity: Unit of Measure: Est Unit Price: Est Line Total: Part Number: 0 USD 0 USD 0 Estimated Total Cost: Cardinal GL Business Unit: 0 Cardinal Account: Cardinal Fund: COMMENTS - ENTIRE ELECTRONIC FORMS Comments: ATTACHMENTS - ENTIRE ELECTRONIC FORMS Add Attachment



DOC Quick Request

Most Quick Requests can be processed with minimal information. Complete below fields according to agency's business needs. In addition to Item Description, Qty, and Unit of Measure, the Estimated Total Cost(s) should be provided, if available.

| Date Submitted: | |
|---|---|
| Title: * | |
| Preparer: Kemper, Gail | |
| On Behalf Of: * Kemper, Gail, | |
| eForm: DOC Quick Request | |
| Type of Purchase Requested: (no value) ✓ | |
| Division/Unit: (no value) ✓ | |
| Ship To: (no value) ✓ | |
| Suggested Vendor(s) Information (Name, Address, Phone, FIN#, and Contact Name): | |
| | ^ |
| | ~ |
| | |



Welcome Kemper, Gail

Refresh Content

Configure Tabs

Create

Search

Manage

Recent

Preferences

Return to Portal



| My Documents | | | |
|--------------|--|------------|---------------|
| ID | Title | Date ↓ | Status |
| FORM12021 | A154DMV - QR_title | 2/3/2016 | Approved |
| FORM12019 | A154DMV - QR_test form #2 for meeting february 3 | 2/3/2016 | Denied |
| FORM12018 | A154DMV - QR_Testing for February 3 meeting | 2/3/2016 | Approved |
| FORM11996 | | 1/26/2016 | Composing |
| FORM11961 | A154DMV - QR_TESTING | 11/23/2015 | Approved |
| FORM11960 | A154DMV - QR_Cellular Phone Mobile Devices | 11/20/2015 | Composing |
| | | | View List (6) |



This is how simple the eMall can look for a user with Electronic eForm only access!



Let's look at how an eForm can be converted into an actual requisition





Summary

Approval Flow

History

My Labels: [] Archive Items Apply Label...

COMPLETE FORM - ELECTRONIC FORMS



DMV eForm Order Request

Complete the fields below according to the business unit's needs. In addition to Item Description, Quantity, Unit of Measure, and the Estimated Unit available. If known, provide the name of the suggested vendor and attach a quote, if available. Items marked with an asterisk are mandatory.

Date Submitted: Thu Aug 20 12:39:45 EDT 2015

Title: F703AMS1 - QR_TEST 6919Electronic Forms

Preparer: atjon, u

On Behalf Of: atjon, u,

eForm: DMV eForm Order Request

Product/Service: A - General Goods and Services

*Ship To (Designate Person and/or Address):

S Stanley

1111 E. Broad St Richmond VA 12345

Vendor and Quote Info:

ABC Vendor

Quote # TEST 6919

Description, Quantity, and Unit of Measure are Required:

| *Description: | *Quantity: | Unit of Measure: | Est Unit Cost: | Est Total Cost: | Part Number: |
|---------------|------------|------------------|----------------|-----------------|--------------|
| Paper Clips | 1000 | each | \$0.01 USD | \$10.00 USD | |
| Chalk Board | 1 | each | \$500.00 USD | \$500.00 USD | |
| | | (no value) | | | |
| | | (no value) | | | |

Estimated Total Cost: \$510.00 USD

Agency Code: (no value)

| (eVA) | here are 8 problems that require completion or correction in o our request. Ouse over the red icons to learn more. Use the Next and Previous links to | | lete l | |
|---|---|------------|--------|-------------|
| | ep through the errors as needed. | < Previous | Next > | |
| PR624797: F703AMS1 - QR_TEST 6919Electron | ic Forms | | | |
| Review your requisition, make changes as nec | essary, and submit the request for approval. | | | |
| Summary Approval Flow | | | | |
| Client Name: | A154DMV - Department of Motor Vehicles | | | |
| Title: | F703AMS1 - QR_TEST 6919Electronic Forms | | × | |
| On Behalf Of: | Bratton, Betsy | | | |
| Agency Code: | 154-Department of Motor Vehicles | 0 | | |
| Fiscal Year: | 2017- | 0 | | |
| PO Category: | (none selected) | 0 | | |
| Procurement Transaction Type: | 98-To Be Determined | 0 | | |
| Line Items (2) | | | | |
| ☐ No. Type Solicit Description | | Qty | Unit | |
| ☐ 1 ■ Paper Clips | | 1,000 | each | \$0.01000 |
| Supplier: (No Preference) Location: (no value) UNSPSC Code: (no value) NIGP Commodity Code: (no value) | Paper Clips | | | |
| Contract Number: Bill To: F70305-F703 Bulk Address Micro Business: | | | | |
| Minority Owned Business: Woman Owned Business: Reg. Type: Receiving Method: Quantity | | | | |
| ☐ 2 ☐ Chalk Board | | 1 | each | \$500.00000 |
| Supplier: (No Preference) | Chalk Board | | | |

Comments Visible to Supplier Mark as Proprietary and Confidential (This checkbox does not apply to approvers) atjon, u [eform FORM11520] No No Header Data Title:F703AMS1 - QR_TEST 6919Electronic Forms Preparer: atjon, u Product/Service: A - General Goods and Services *Ship To (Designate Person and/or Address):S Stanley 1111 E. Broad St Richmond VA 12345 Vendor and Quote Info:ABC Vendor Quote # TEST 6919 Line Item Details Line 1- |*Description:Paper Clips|*Quantity:1000|Unit of Measure: EA | Est Unit Cost: \$0.01 USD | Est Total Cost:\$10.00 USD|*Object Code:4012090 Line 2- |*Description:Chalk Board|*Quantity:1|Unit of Measure: EA|Est Unit Cost: \$500.00 USD|Est Total Cost:\$500.00 USD|*Object Code:4012130

Accounting/Other Data

*Cost Code:100

Justification/Special Instructions/Comments:No Comments

[Wednesday, September 28, 2016 at 3:32 PM]

Q.9

What eForm is available Guess what's next across all state agencies?

Q.10

Which one of these requisition items can be searched inside the eMall?





For professional buyers with access to multiple eForms.... Load your eForm links directly to your eMall Home screen!



Welcome Kemper, Gail



My Quick Quote Reg's My Orders/My UPs My Approvals My Home

Preferences Recent

Manage

Return to Portal

Search



Receive

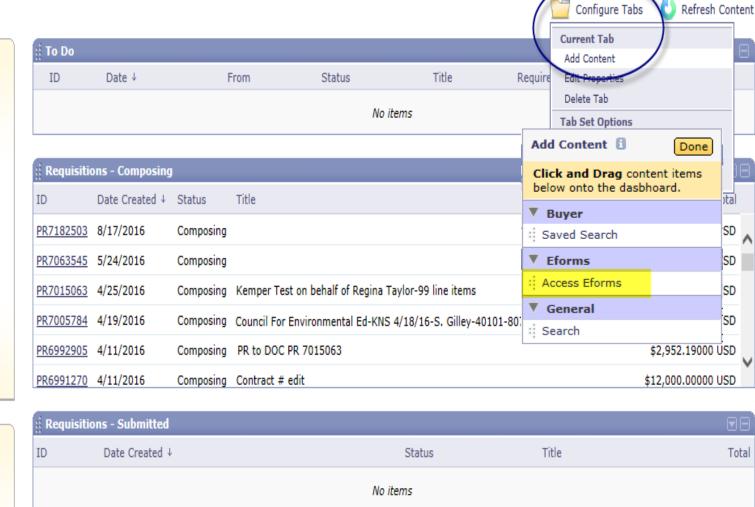
Administrator

Reports

Recently Viewed

90





Status

PR7140010-V5...ead comments) FORM13762 A2...nnie Slotboom

PR7172649 Bl...AMEX Card use

PR7190352 20... / Basic Auto

ID

Requisitions Submitted This Month in Denied Status

Date Created ↓

Title Total

DCO1710401 DHA Drograms



PCU1/19491 KHA Programs



Your window will appear on the bottom of screen -- but grab it and move it elsewhere, if desired!





Let's hear from someone who implemented an eForm agency-wide



eForm Considerations

Will it achieve efficiencies?

- ➤ Is there someone of authority who will promote it to ensure widespread buy-in?
- Is there a committed, single point of contact to:
 - act as liaison with DPS?
 - determine requirements?
 - arrange for testing?
 - develop a communication and training plan?



With some enhancements

- ✓ Ability to manage, assign, and reassign approver work
- ✓ A shortcut for direct access to your saved searches from the HOME screen





✓ For non-punchout items on an original requisition that must be shipped to multiple different addresses, no need to add the item each time. Just select which shipping addresses you need!





And...late 2017?

Ability to send requisition to Quick Quote for sourcing



LAST BINGO QUESTION AST BINGO





Q.11

The eMall is evolving... but so is the popular pokemon game.

Which pokemon is yellow?





Q.12
If you have a Quick Needs
Request you may want to use our
latest eMall Offering which is
called?





Questions?

