

JEOPARDY!



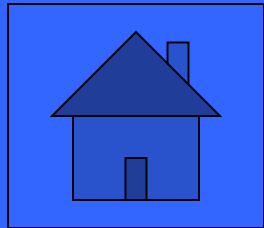
Designations	Legislation	Procurement	Dashboard	Potpourri
<u>100</u>	<u>100</u>	<u>100</u>	<u>100</u>	<u>100</u>
<u>200</u>	<u>200</u>	<u>200</u>	<u>200</u>	<u>200</u>
<u>300</u>	<u>300</u>	<u>300</u>	<u>300</u>	<u>300</u>
<u>400</u>	<u>400</u>	<u>400</u>	<u>400</u>	<u>400</u>
<u>500</u>	<u>500</u>	<u>500</u>	<u>500</u>	<u>500</u>

Answer 1-1

I am a business that
employs individuals with
disabilities.

Question 1-1

What is an Employment
Service Organization (ESO)?

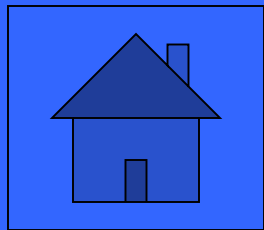


Answer 1-2

There are currently five in Virginia and Hampton University is the first to be certified in this designation.

Question 1-2

What is an Historically Black College and University (HBCU)?

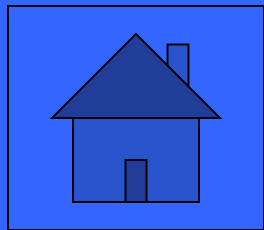


Answer 1-3

This designation allows me competitive advantage because I was injured serving my country.

Question 1-3

What is a Service Disabled Veteran
(SDV) Owned Business?

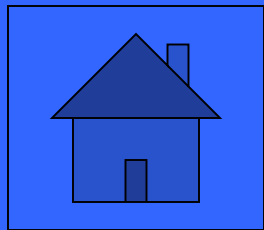


Answer 1-4

This is a business that has no more than 25 employees and averages no more than \$3 million in annual revenue over the most recent three-year period.

Question 1-4

What is a Micro Business?

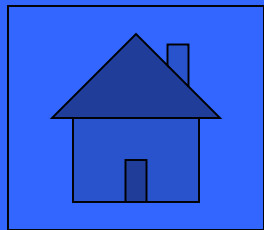


Answer 1-5

This designation is used on federally funded transportation contracts.

Question 1-5

What is a Disadvantaged Business Enterprise (DBE)?

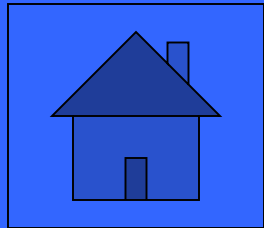


Answer 2-1

This is the aspirational goal that Governor McAuliffe set for each agency's SWaM spend in July 2014.

Question 2-1

What is 42%?

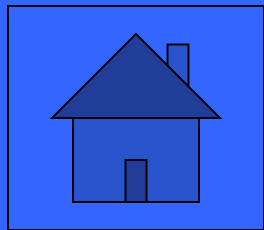


Answer 2-2

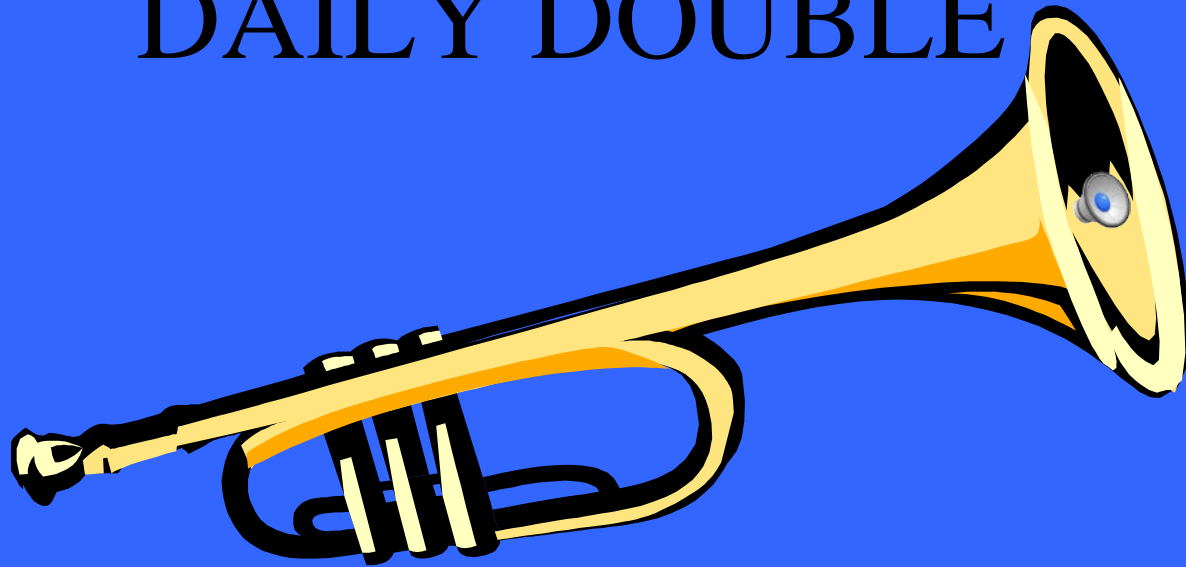
Effective July 1, 2017, the SWaM certification approval period is for this many years.

Question 2-2

What is 5 years?



DAILY DOUBLE



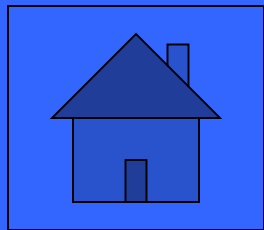
DAILY DOUBLE

Answer 2-3

Non-Virginia based businesses must obtain this prior to seeking SWaM certification in Virginia.

Question 2-3

What is home state certification?

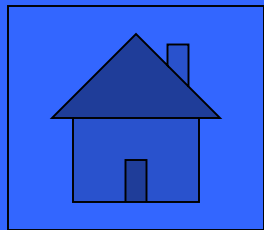


Answer 2-4

During the 2017 legislative session (SB1334) says a buyer can award a contract to a small business if the price of the bid does not exceed this percentage.

Question 2-4

What is 5%?

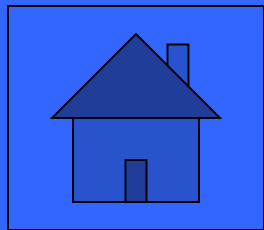


Answer 2-5

This is the newest SWaM designation that will count towards an Agency's aspirational goal.

Question 2-5

What is Employment Service
Organizations (ESOs)?

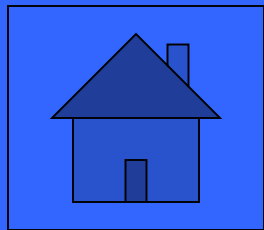


Answer 3-1

For procurements under \$10,000 the set-aside award priority is this.

Question 3-1

What is micro, small, then open to all?

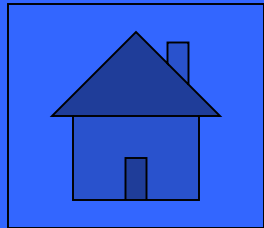


Answer 3-2

This is the number of DSBSD certified Micro vendor quotes required for small purchases up to and including \$5,000.

Question 3-2

What is 1 quote?

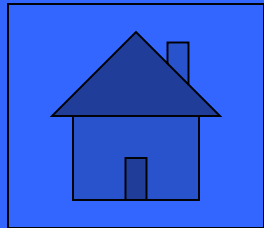


Answer 3-3

Unless no subcontracting opportunities exist procurements over this dollar threshold require a small business subcontracting plan.

Question 3-3

What is \$100,000?

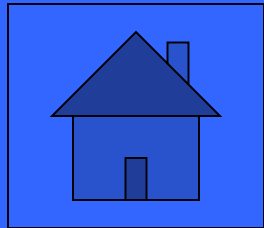


Answer 3-4

This number of quotes should be obtained from a Micro or Small vendor for procurements over \$5,000 up to and including \$100,000.

Question 3-4

What is 4 quotes?

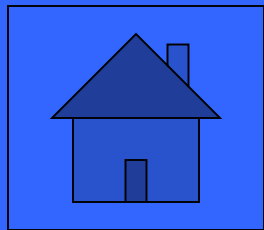


Answer 3-5

A vendor is determined to be a certified vendor if they are certified by DSBSD at this point and time in the procurement process.

Question 3-5

What is by the due date for receipt of bids or proposals for the procurement in question?

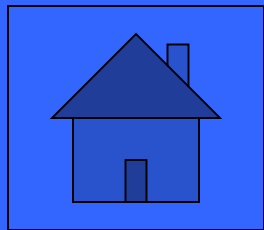


Answer 4-1

Agency spend data can be pulled in these three increments for review.

Question 4-1

What is monthly, quarterly, and yearly?

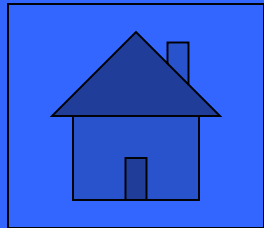


Answer 4-2

The Agency Plan Administrator has access to this feature of the Dashboard and must submit annually.

Question 4-2

What is the Agency SWaM Plan?

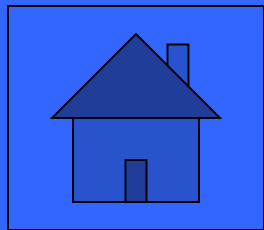


Answer 4-3

This is the frequency that agencies should review their Dashboard transactions and submit adjustments if needed.

Question 4-3

What is monthly?

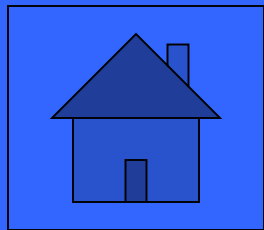


Answer 4-4

This is the type of transaction an agency can submit to get credit for spend that a prime vendor has paid to a SWaM vendor.

Question 4-4

What is subcontracting spend?

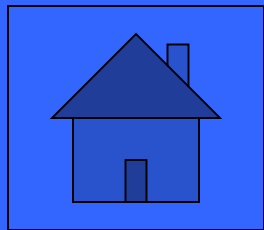


Answer 4-5

This Secretariat had the highest small business spend in FY17.

Question 4-5

What is the Secretary of Natural Resources?

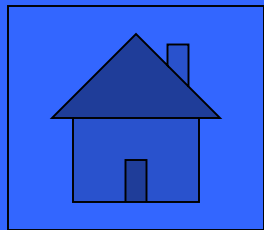


Answer 5-1

The name of the agency that certifies SWaM and DBE vendors in Virginia.

Question 5-1

What is the Department of Small Business and Supplier Diversity (DSBSD)?

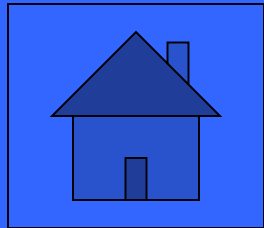


Answer 5-2

The number of business days, allowed by regulation, that DSBSD has to review a completed application for SWaM certification.

Question 5-2

What is 60 business days?

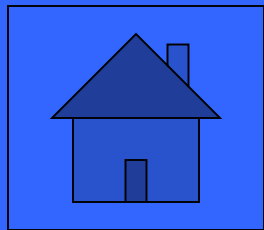


Answer 5-3

This SWaM designation has a goal of
3% SWaM spend.

Question 5-3

What is Service Disabled Veteran
(SDV)?

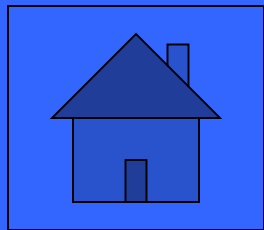


Answer 5-4

In the case of a woman-owned or minority-owned business, the business must be at least this percentage owned and controlled by women or minorities?

Question 5-4

What is 51%?

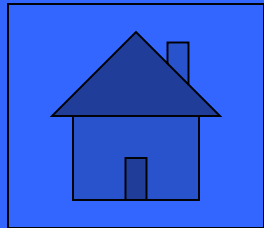


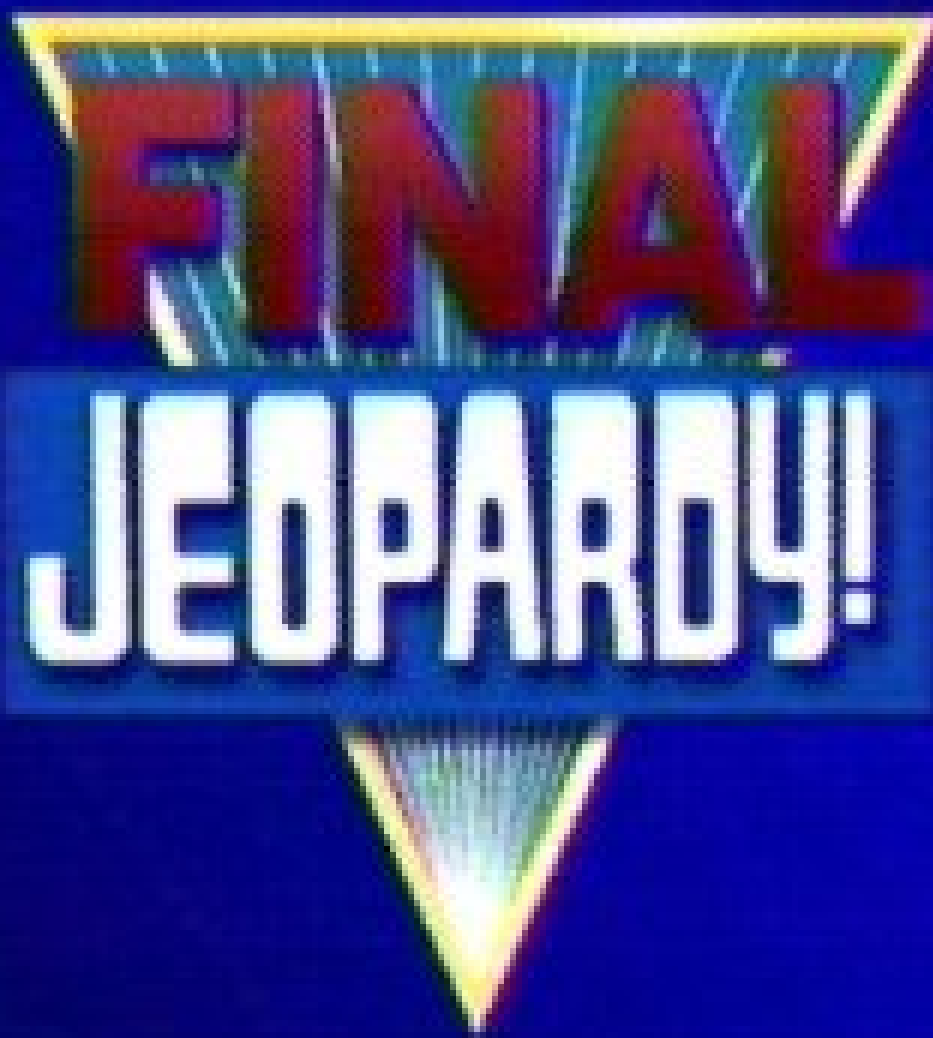
Answer 5-5

These are the three major programmatic divisions within the Department of Small Business and Supplier Diversity.

Question 5-5

What are Certification, Business Development and Outreach, and the Virginia Small Business Financing Authority?

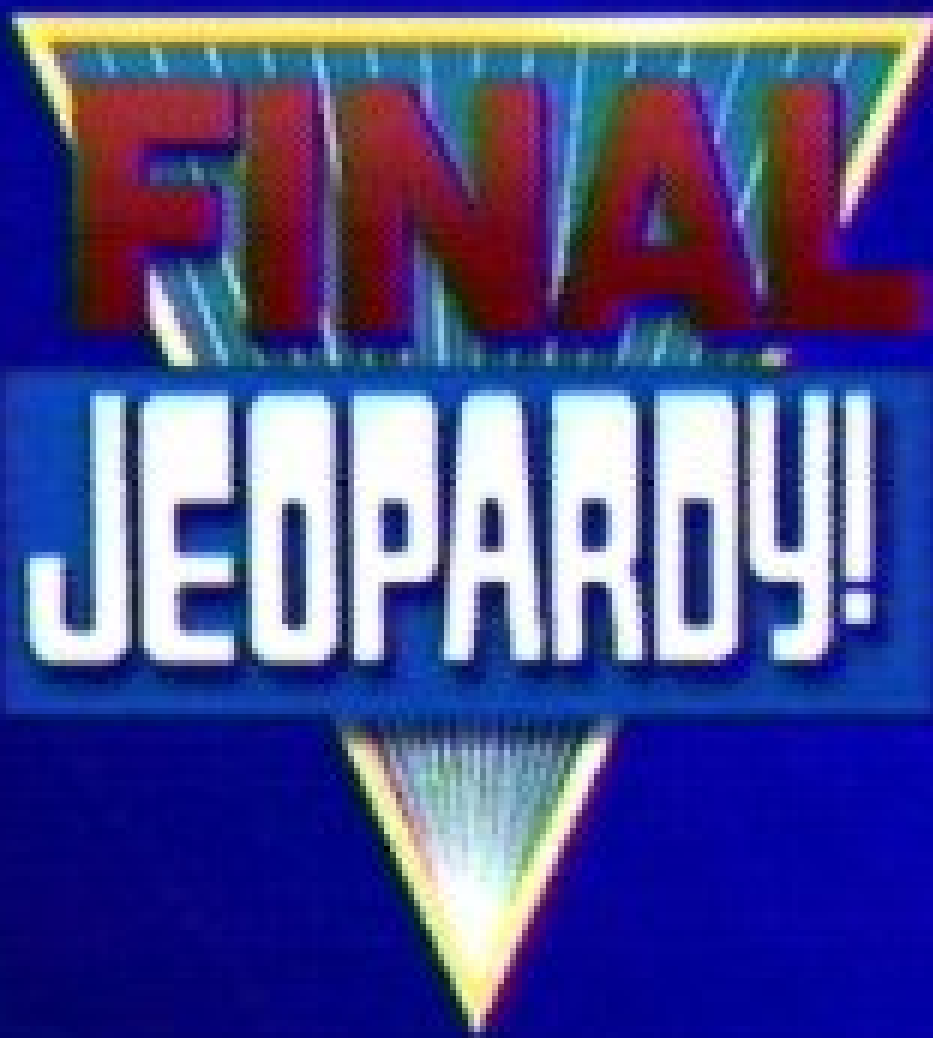


The logo for the 'Final Jeopardy!' round of the game show Jeopardy!. It features the word 'FINAL' in large, red, 3D block letters with a blue and green gradient, set within a yellow-outlined inverted triangle. Below this, the word 'JEOPARDY!' is written in white, block letters with a blue outline, set within a blue-outlined inverted triangle. The entire graphic is centered on a solid blue background.

FINAL
JEOPARDY!

Final Jeopardy Answer

This is the primary difference
between procurement in the
Commonwealth and the SWaM
initiative.

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FINAL
JEOPARDY!



Final Jeopardy Question

What is race and gender neutrality?

